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Southern Vermont Board of Realtors®

SVBR Member News - February/March 2018

President's Message

How did we get to the middle of February already? I want to thank those of you who attended last month's Board meeting and have stepped in to join committees and the new VR task force. Patricia Fitzpatrick, from Mount Snow Realty, has taken on the NNEREN position alongside Jim Belville. Meg Streeter, John Bertucci, and Dwayne Coneeny are volunteering for the *Futures Task Force*.

You may have heard Helen mention the *Futures Task Force* at our Holiday Luncheon. To make things more transparent between VR and the local boards, VR has created a new task force. The *Futures task force* is made up of seven volunteers representing cross-sections of VR: Commercial, Residential, Affiliates, and Young Professionals. They meet by conference call twice monthly with individual and collective research conducted between calls to achieve the following.

2. *Re-aligning Products, Services, Programs, Communications and Events (PSPCEs)*: To be considered most valued, VR must re-enforce engagement with its members. It must create timely, relevant, customized and personalized PSPCEs—creating memorable experiences that meet individual needs. Realigning *how* PSPCEs are delivered is as critical as *what* is delivered.

3. *Re-inventing Expectations Towards VR—Professional Education and Learning*: The continuing learning components of VR are



Upcoming Meetings and Classes

March 15

8:30am - 4:30pm

Vermont Law Day (8CE)
Grand Summit Mount
Snow

[Register](#)

March 22

8:30am - 1:30pm

SVBR Membership
Meeting and CE Class
(4CE)

\$25.00 before March 15
\$35.00 after March 15

[Register](#)

Welcome New Member!

**Nancy Waltman
Hoisington Realty**

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learning member experiences, what is necessary, working or missing?

We look forward to getting the updates on the progress of the task force.

We are now down to the last few months of our 2016-2018 continuing education renewal cycle for brokers and associates. In early February we offered Code of Ethics and The Mandatory in conjunction with the South Central Board. We had a great turn out and want to thank Rebecca Williams and Vermont Mortgage for sponsoring the event and providing lunch. Mark your calendars for March 13th when we will be hosting Vermont Law Day (8 CE) and our March meeting will be held on March 22nd in conjunction with 4 CE credits on what you need to know about Septic systems. Sign up early to save. For more details click here for the [SVBR Calendar](#).

Our next board meeting is Thursday, March 15, 2018, at 8:30 am at Four Seasons Sotheby's in Dover.

Sincerely,

Betsy Wadsworth, President



Legislative Report from Montpelier

February showed how hard the General Assembly can work towards meaningful legislation. Many bills made it from idea to committee and then to a floor vote. With crossover looking we will see our legislators work together to make things happen.

[Click here](#) for a more detailed report.



January Market Statistics

[Click here](#) for the latest real estate market statistics.

Do Business With a Member!

Are you supporting our Affiliate Members? SVBR is fortunate to have the support of companies who provide services to real estate professionals. [Check out the Affiliate Directory](#) on the SVBR website.

All Affiliates are encouraged to attend the SVBR Membership Meetings to network with Realtors.



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